# Mountain Oaks Townhomes 2305 Cheim Boulevard, Marysville CA 95901 OFFERING MEMORANDUM Entire Complex of 26 Individually-Deeded Townhomes For Sale or Exchange Prepared By: Jacobsma & Associates ACOBSMA ASSOCIATES (805) 239-3090 rex@jacobsma.com

# Mountain Oaks Townhomes

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Common Amenities

**Unit Amenities** 

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Income & Expense Analysis

Exclusively Marketed by Jacobsma & Associates

#### Rex Jacobsma

Jacobsma & Associates (805) 239-3090 rex@jacobsma.com CA DRE #00786977





OFFERING SUMMARY	
ADDRESS	2305 Cheim Boulevard Marysville CA 95901
COUNTY	Yuba
MARKET	Sacramento
SUBMARKET	Yuba County
BUILDING SF	29,165 SF
LAND SF	63,641 SF
LAND ACRES	1.46
NUMBER OF UNITS	26
YEAR BUILT	1980
YEAR RENOVATED	2018-2025
APN	008-330-029 thru 008-330-054
OWNERSHIP TYPE	Fee Simple
FINANCIAL SUMMARY	
OFFERING PRICE	\$6,160,000
PRICE PSF	\$211.21
PRICE PER UNIT	\$236,923
OCCUPANCY	97.96%
NOI (CURRENT)	\$304,620
NOI (Market)	\$332,341
CAP RATE (CURRENT)	4.95%
CAP RATE (Market)	5.40%

ASSUMABLE FINANCING	
LOAN TYPE	Amortized
DOWN PAYMENT	\$3,904,999
LOAN AMOUNT	\$2,255,001
INTEREST RATE	4.2%
LOAN TERMS	Adjustable
ANNUAL DEBT SERVICE	\$141,641
LOAN TO VALUE	37%
AMORTIZATION PERIOD	30 Years

Notes Loan Balance as of 10/1/2025. Annual Debt Service Includes approximately \$44,000/annum Principal Reduction.

DEMOGRAPHICS	1 MILE	3 MILE	5 MILE
2022 Population	6,990	27,416	91,881
2022 Median HH Income	\$53,313	\$48,669	\$54,405
2022 Average HH Income	\$63,244	\$62,679	\$78,409

# PROPERTY HIGHLIGHTS

- 26 Individually-Deeded Two-Story Townhomes
- Assumable Loan: \$2,255,007 @ 4.2% Over \$44,000 Principal Reduction Per Year
- Extremely Stable Rental Market with High Demand
- Value Add Opportunity with \$21,000+/- Annual Upside in Rents

CASH ON CASH (CURRENT)

CASH ON CASH (Market)

**GRM (CURRENT)** 

GRM (Market)

3.99%

4.67%

11.85

11.24

#### 26 TOWNHOMES WITH LARGE YARDS

- (2) 3 BR/1.5 Bath 1,275 SF Units
  - (8) 3 BR/1.5 Bath 1,224 SF Units
  - (6) 2 BR/1.5 Bath 1,090 SF Units
  - (10) 2 BR/1.5 Bath 1,008 SF Units
- Spacious Two-Story Townhome Units in 3 Separate Buildings
- Large Fenced Backyards (3 Units Have Extra-Large Yards)
- Concrete Patio & Storage Closet in Each Backyard
- Two Covered Parking Spaces in Front of Each Unit
- Gas Fireplaces with Hearth & Mantle
- Convenient Washer/Dryer Hookups Upstairs
- Central Heating & Air Conditioning Units
- Resident Access to Pool and Spa

# **IMPROVEMENTS & UPGRADES \$779,000**

- New 40-Year Roof on All Units with Transferrable Warranty and New Roof on All Carports
- New Exterior Paint & New Bank of Locking Mailboxes
- Rebuilt Pool/Spa with Upgraded Equipment

- Recently Upgraded Landscaping & Retaining Walls
- T-111 Siding Replaced with Durable Hardie Plank Siding
- New Appliances and Flooring in Many Units
- New Upgraded Concrete Driveway
- Repaired, Replaced, and Stained Exterior Fencing and Pool/Entrances
- Replacement of Many HVAC Units
- Installation of 8 Camera Video Surveillance System

# HOMEOWNERS ASSOCIATION (HOA)

- HOA is compliant with the California Department of Real Estate.
- The HOA is 100% controlled by the current Owner, as Owner owns 100%.
- HOA management fees, and capital reserves are optional and are not included in this Memorandum.
- An HOA is not required for one Owner of all 26 units but would be required if any individual units were to be sold.
- HOA management can be terminated with a thirty-day notice.

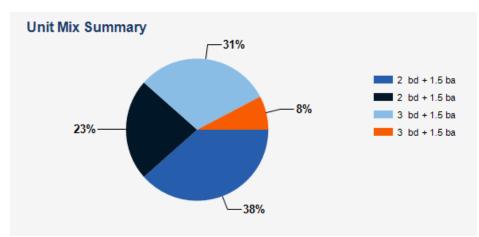
#### **DISCLOSURES**

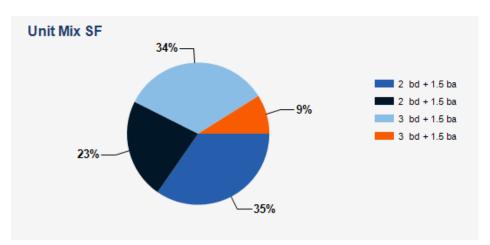
 NOTE: The gross annual rental income in this Memorandum is effective as of 12/31/2025 per the current rent roll.

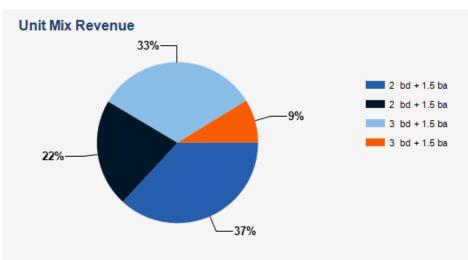
- The property operating expenses stated in this Memorandum for 2024 are a combination of expenses paid by both the property management company and the HOA (i.e. water, sewer, trash, property insurance, utilities for pool (electric and gas) and common areas).
- The property operating expenses reflect the property being operated as a multi-family apartment complex without an HOA.
   The HOA management fee, administrative fees, and capital reserves contributions are not reflected in the property operating expenses.
- The operating expenses shown do not include the \$779,000+/- of capital improvements and property upgrades made in recent years. The present Owner typically spends \$30,000+/- per annum on capital improvements that are not reflected in the operating expenses. Approximately \$82,300 was spent on capital improvements in 2025.
- Every Owner operates differently. Future Owner's expenses may be higher or lower than those represented in this Memorandum.
- AB 1482 restricts rent increases to no more than 5% plus the percentage change in the cost of living (CPI) or a maximum of 7.7% total, whichever is lower, in a 12-month period. No restrictions or limitations on rent increases upon Tenant turnover.

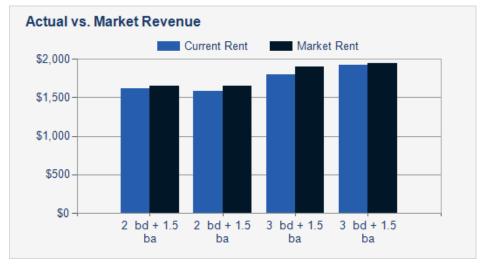


			Actual				Market	
Unit Mix	# Units	Square Feet	Current Rent	Rent PSF	Monthly Income	Market Rent	Market Rent PSF	Market Income
2 bd + 1.5 ba	10	1,008	\$1,615 - \$1,625	\$1.61	\$16,200	\$1,650 - \$1,650	\$1.64	\$16,500
2 bd + 1.5 ba	6	1,090	\$1,550 - \$1,625	\$1.46	\$9,525	\$1,650 - \$1,650	\$1.51	\$9,900
3 bd + 1.5 ba	8	1,224	\$1,687 - \$1,905	\$1.47	\$14,368	\$1,905 - \$1,905	\$1.56	\$15,240
3 bd + 1.5 ba	2	1,275	\$1,895 - \$1,950	\$1.51	\$3,845	\$1,950 - \$1,950	\$1.53	\$3,900
Totals/Averages	26	1,114	\$1,690	\$1.52	\$43,938	\$1,752	\$1.58	\$45,540









# 02 Location

Location Summary Locator Map Regional Map

# Marysville, California - Yuba County

• Marysville is the county seat of Yuba County, California, located in the Gold Country region of Northern California. Yuba County is part of the greater Sacramento Region. Located at the confluence of the Feather and Yuba rivers about 40 minutes north of Sacramento, Marysville has retained its unique historic character, especially in the downtown area where a number of Gold Rush—era landmarks survive. Outside of town, you can discover Gold Rush and Native American history while learning about current attempts to restore the Yuba River's salmon populations on the three-mile roundtrip Yuba Goldfields Trail.

Beale Airforce Base is approximately 16.5 miles from the Mountain Oaks Complex, and approximately 39 miles from Sacramento. Many residents of Marysville work at the Airforce Base or commute to work in Sacramento.

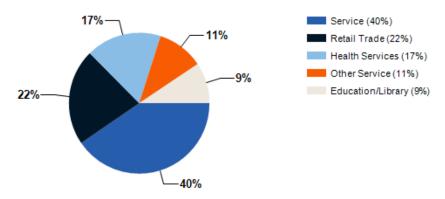
# **Greater Sacramento Region**

Located in Northern California, Marysville is within driving distance to many other cities including San Francisco, Santa Rosa, Oakland, and the Lake Tahoe/Reno area. Located at the confluence of the Sacramento and American Rivers in Northern California's Sacramento Valley, Sacramento's 2020 population of 524,943 makes it the sixth-largest city in California and the ninth-largest capital in the United States. Sacramento is America's Farm-to-Fork Capital and the only star on the map of California.

The city is buzzing with things to taste, see, and savor. Sacramento has many farm-fresh restaurants, plentiful farmers markets, homegrown breweries, colorful street murals, Gold Rush-era family attractions, and an inviting river to stroll along.

The Sacramento International Airport is approximately 39 miles from Marysville, and there are four smaller private and public airports in Marysville.

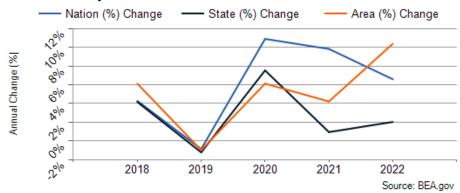
## Major Industries by Employee Count

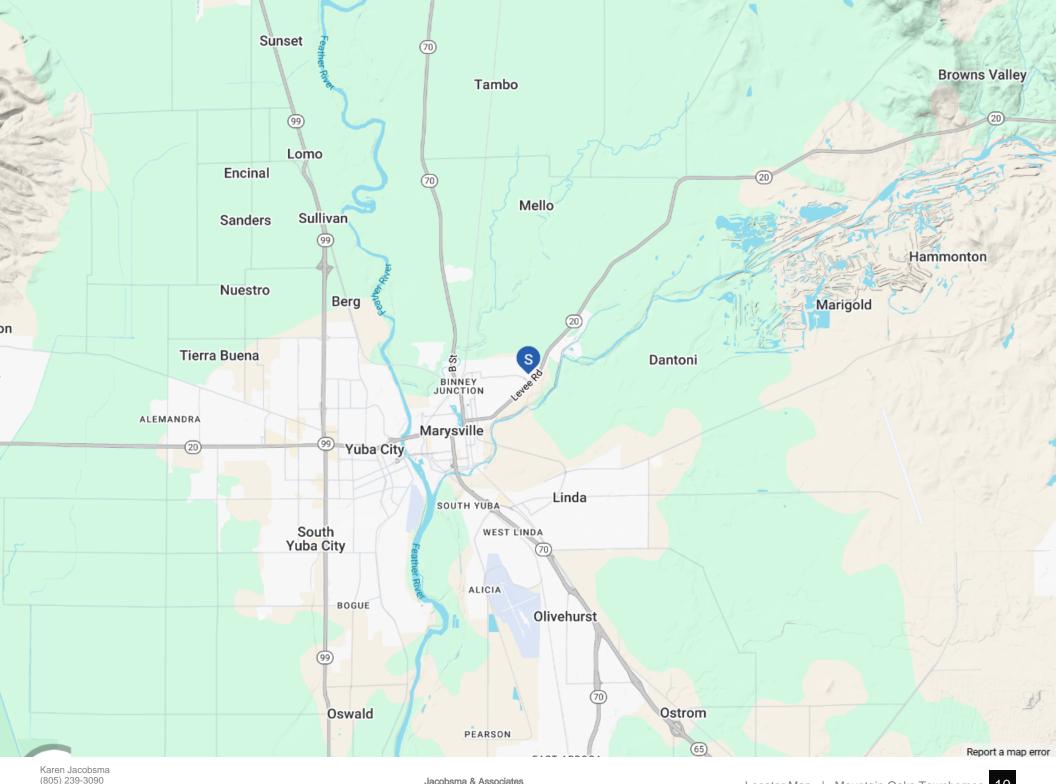


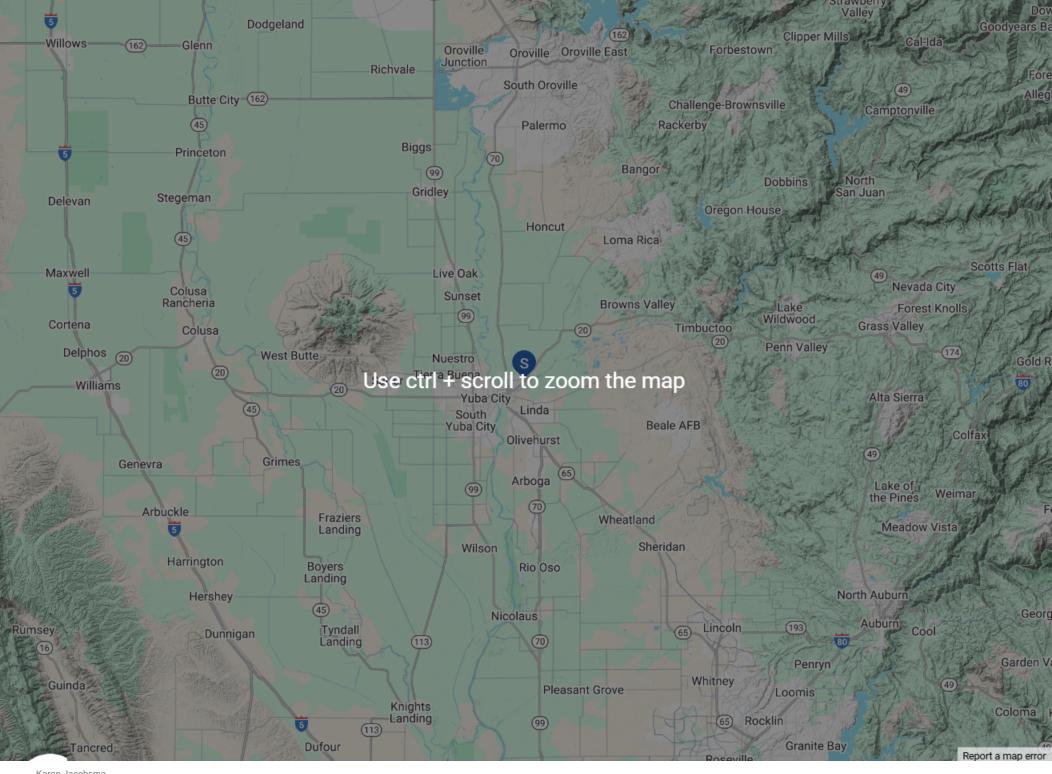
## Largest Employers

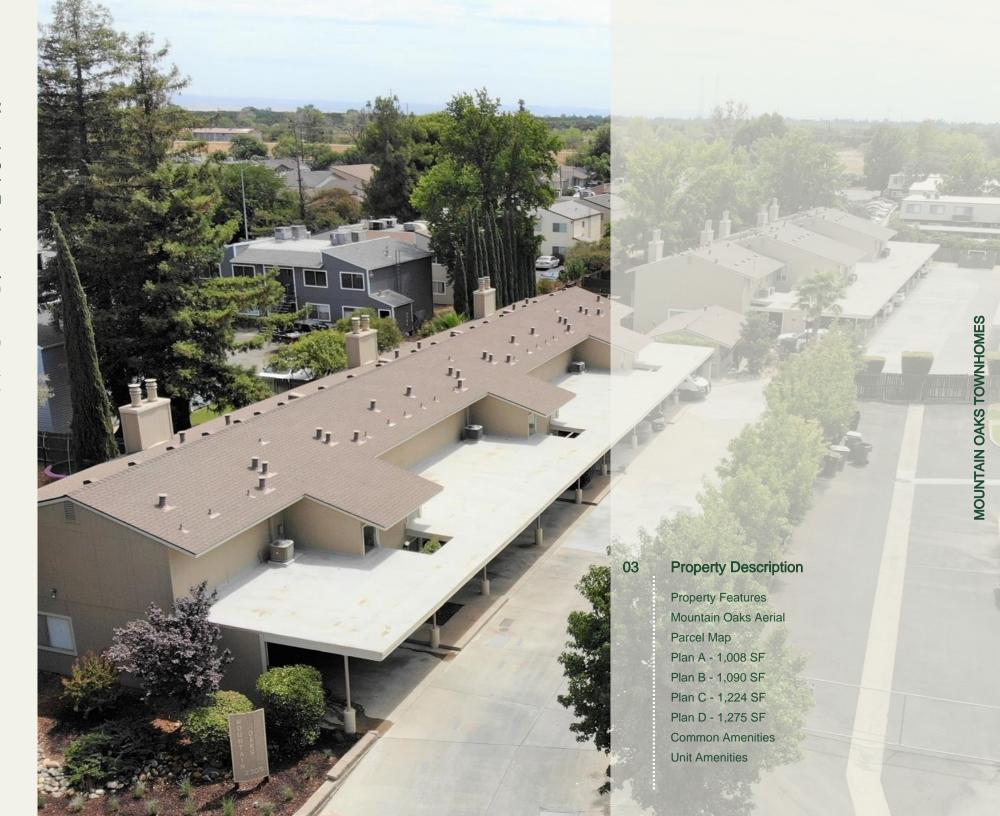
Yuba City Unified School District	1,358
Sutter County	959
Rush Personnel Services, Inc	661
Sunsweet Growers	600
Sutter North Medical Group	475
Walmart	400
City of Yuba City	321
Home Depot	300

#### Yuba County GDP Trend









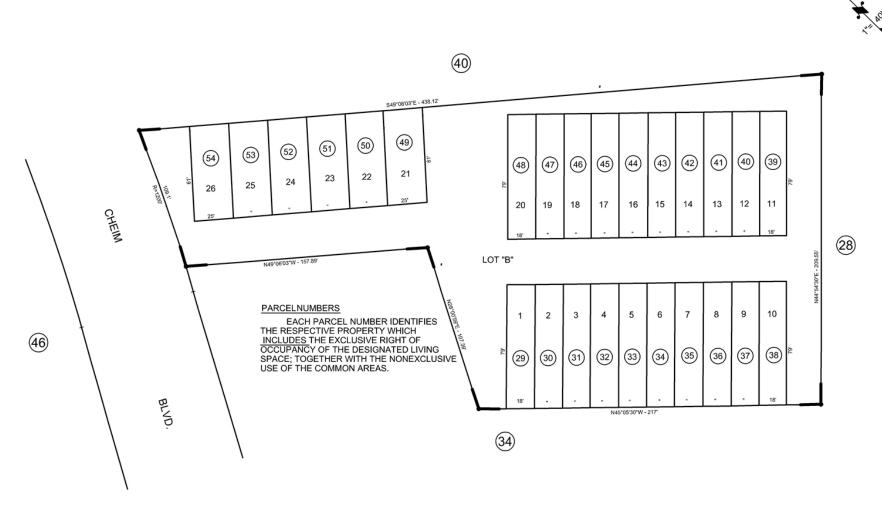
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NUMBER OF UNITS	26
BUILDING SF	29,165
LAND SF	63,641
LAND ACRES	1.46
YEAR BUILT	1980
YEAR RENOVATED	2018-2025
# OF PARCELS	26
ZONING TYPE	PD
TOPOGRAPHY	Flat
NUMBER OF STORIES	2
NUMBER OF BUILDINGS	4
LOT DIMENSION	Irregular
NUMBER OF PARKING SPACES	52 Carports + 4 Spaces
PARKING RATIO	2.15
POOL / JACUZZI	Yes/Yes
FIRE PLACE IN UNIT	Yes
WASHER/DRYER	Hook-ups
SAUNA	Yes (upgrade in process)
MECHANICAL	
HVAC	Central
UTILITIES	
WATER	Landlord
TRASH	Landlord
GAS	Tenant
ELECTRIC	Tenant
POOL/COMMON AREAS UTILITIES	Landlord

CONSTRUCTION	
FOUNDATION	Concrete Slab
FRAMING	Wood Frame
EXTERIOR	Hardie Plank
PARKING SURFACE	Concrete

ROOF	New 40 Year Composition
STYLE	Garden/Low-Rise
LANDSCAPING	Trees and Shrubs



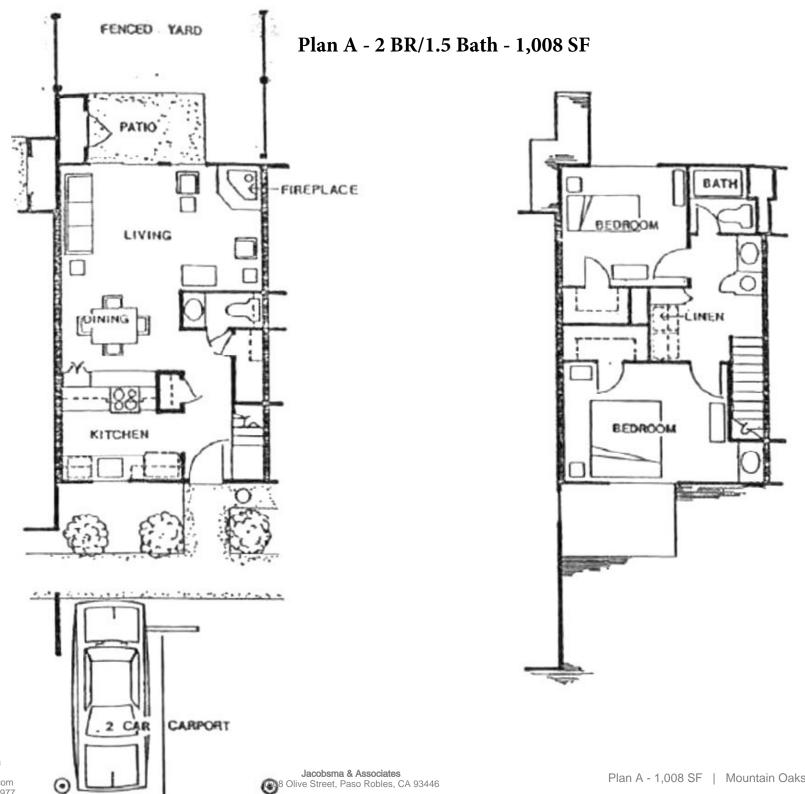


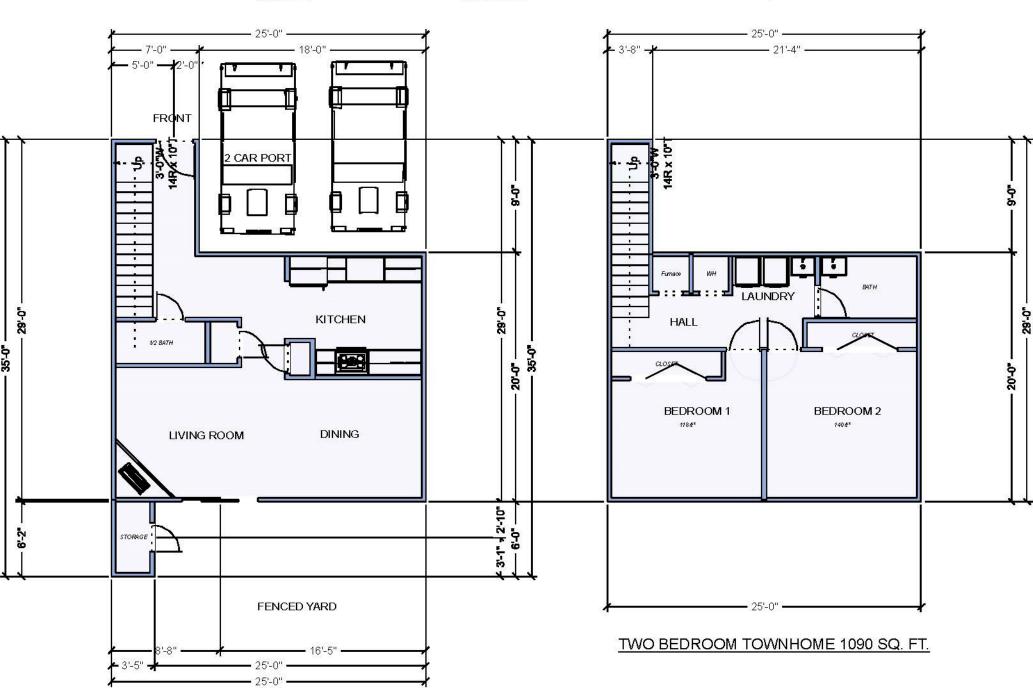


R.S. - Bk. 30, Pg. 32 (Tract 79 - 262) R.S. - Bk. 12, Pg. 67 (Tract 190)

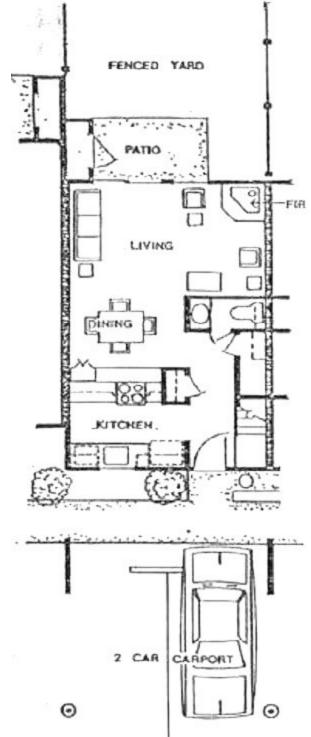
Formerly 8-33 NOTE - Assessor's Block Numbers Shown in Ellipses Assessor's Parcel Numbers Shown in Circles

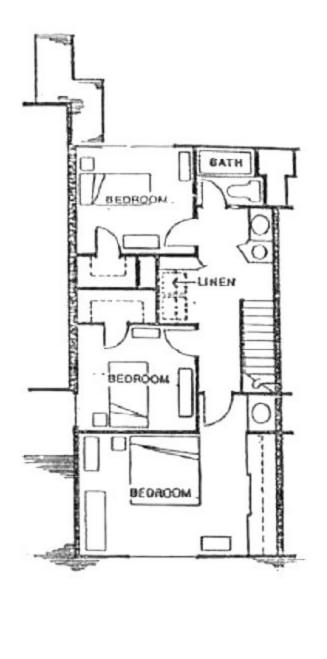
Assessor's Map Bk.8, Pg.33 County of Yuba, Calif. Year-9/79



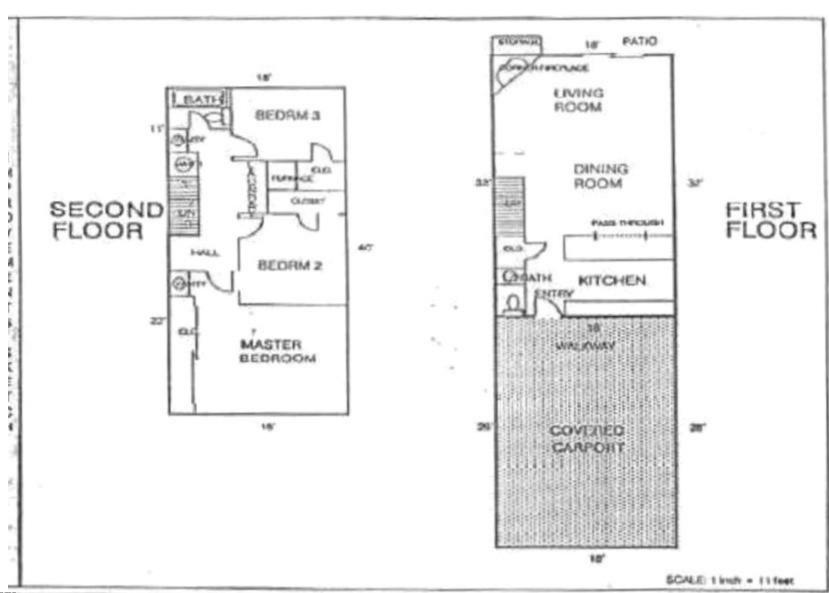


Plan C - 3 BR/1.5 Bath - 1,224 SF





Plan D - 3 BR/1.5 Bath - 1,275 SF



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# **Common Amenities**

- Totally Upgraded Pool & Spa
- Video Surveillance System
- Sauna Upgrade In Progress

- Beautiful Landscaping
- Upgraded Concrete Driveway



# **Unit Amenities**

- Large Private Backyards
- Central HVAC & Gas Fireplace
- In Unit Washer & Dryer Hookups
- 2 Covered Parking Spaces Per Unit

# Mountain Oaks Townhomes

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The information contained herein is not a substitute for a thorough due diligence investigation. Jacobsma & Associates has not made any investigation, and makes no warranty or representation with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCBs or asbestos, the compliance with local, state and federal regulations, the physical condition of the improvements thereon, or financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property.

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